SHAREIT QUARTERLY UPDATE
Q3 | October - December 2024-2025

New year, new possibilities

Whether it's expanding our procurement offerings, launching new training initiatives, or finding innovative ways to support your IT needs, we're committed to making this year our most impactful yet for the ShareIT program.

No resolutions needed — just a shared goal of working smarter, collaborating better, and making technology work for you. Stay tuned for exciting updates, and as always, if you have ideas or feedback, we'd love to hear from you at shareit@cybera.ca. Let's make 2025 a great one!

Message from the Director of ShareIT

It is with mixed emotions that we announce that Anna Kosmala will be leaving Cybera on February 21, 2025. While we are sad to see her go, we are also excited for her new opportunity as a Project Manager with a digital media company working with the NFL.

Anna has been an integral part of the ShareIT team for two years, contributing immensely to various shared procurement projects, facilitating collaboration initiatives, and vendor/contract management. Her dedication, hard work, and sense of humour will be greatly missed.

Mary Friedrich, ShareIT Director

Q3 Metrics (October 1 - December 31, 2024)

$6M
spending on ShareIT contracts

$1.7M
estimated savings on ShareIT contracts

87 ShareIT members

Cumulative (April 2017 - December 31, 2024)

$143M spending

$79.9M estimated savings

Updates from Shared Procurement

Procurement Projects in Flight

Enterprise Resource Planning (ERP) Professional Services

STATUS: AWARD RECOMMENDATION

This agreement will offer a wide array of ERP professional services to support members with platform implementations and ongoing platform maintenance. There are 13 participating members and the estimated contract award will be in March 2025.

This agreement will be open to all ShareIT members.

TELEPHONY v.2

STATUS: ACQUISITION

The current contract with Netagen is now on a month-to-month basis and will remain in place until a new Telephony agreement is finalized. There are seven participating members, and the estimated award for v2 will be Spring 2025.

This agreement will be open to all ShareIT members.

AWS

STATUS: NEGOTIATIONS

We have successfully secured an enterprise level agreement directly with AWS. We are now working towards establishing a *Private Partnership Agreement* to negotiate a consortium discount plan. We anticipate a direct agreement to be in place by Spring 2025.

The current agreement with Softchoice is open to Alberta ShareIT members until we have a new agreement in place.

Electronic Research Administration System (eRAS)

STATUS: CONTRACT NEGOTIATIONS

Cybera is currently working to negotiate Master Agreements with the top two proponents: Worktribe and EndpointIQ. We anticipate contracts to be completed by the end of February, with kick-off sessions to follow. There were 14 participating members from across the country, with four from Alberta.

AudioVisual Hardware

STATUS: SERVICE DEVELOPMENT

The ShareIT team is moving forward with the second version of our Audiovisual Hardware agreement, and is currently in the service development phase. This new agreement will provide enhanced services, and we encourage active involvement from all interested parties. There are 17 participating members and 10 working group members.

Information on the current agreement with AVI-SPL (ending June 2025) can be found on our wiki here**.**

Uninterruptible Power Supply (UPS)

STATUS: SERVICE DEVELOPMENT

The UPS project is designed to ensure that ShareIT members experience uninterrupted access to vital systems and data. By upgrading power management infrastructure, members will experience enhanced system reliability and minimize downtime during power outages. This initiative will provide peace of mind, knowing that critical operations can continue seamlessly, thereby supporting overall productivity and service continuity. There are 20 participating members

and 11 working group members. The anticipated posting date is March 24, 2025, with an anticipated award date of June 23, 2025.

New Procurement Projects Approved for 25/26

Enterprise Content Management (ECM)

This project is targeted to begin in April 2025

The ECM project aims to streamline document management and improve collaboration across an organization. By implementing advanced tools for content creation, storage, and retrieval, ShareIT members will benefit from enhanced efficiencies, reduced redundancies, and better compliance with regulatory standards. This initiative will empower teams to access critical information easily, fostering a more productive work environment.

Qualitative Data Analysis

This project is targeted to begin in summer 2025. Market analysis review is currently underway.

This project has been greenlit for further exploration by the ShareIT team. The aim is to assess and refine our members' capabilities in analyzing non-numerical data, which could provide valuable insights into student and administrative behaviours and preferences. By developing a robust offering in this area, ShareIT members can leverage deep qualitative insights to drive informed decision-making and enhance strategic initiatives.

Staying Ahead of Potential Tariff Impacts

Recent announcements from the U.S. government regarding tariffs on Canadian imports, including a 25% levy on steel and aluminum, could have implications for procurement agreements across the sector. The Canadian government has signaled a measured response with potential counter-tariffs, which may further impact the pricing and availability of technology and other goods critical to post-secondary institutions.

At Cybera, we are working closely with vendors, our procurement committee, and our peer organizations across Canada to evaluate risks, and ensure our members continue to have reliable access to the solutions they depend on. The ShareIT Procurement Committee will be meeting in early March 2025 to discuss tariffs and their possible impacts on members and ShareIT agreements.

We are committed to keeping our members informed as the situation evolves. If you have any concerns or insights to share, we encourage you to reach out. As soon as we know more, our members will be the first to know.

Highlights

Quarterly Cybersecurity Community Call: SOC Success Strategies
March 6, 2025
1:30 PM – 3:00 PM MT

Join us for the next Quarterly Community Cybersecurity Call, featuring Cybera's Director of Cybersecurity and other industry experts. This session will explore how high-performing Security Operations Centres (SOCs) operate, and how their best practices can enhance security within universities and similar organizations. Expect expert insights, actionable strategies, and an interactive Q&A to help you apply these approaches — even if you don't manage a dedicated SOC.

Don't miss this opportunity to engage with your peers and strengthen our collective cybersecurity efforts! If you or someone from your organization would like to be added to the call invitation list, please fill out this form.

Driving Value from the PML with Microsoft Zero Trust Security
March 5, 2025
10:00 AM – 11:00 AM MT

Join us for an exclusive cybersecurity session on Zero-Trust Security with Microsoft, hosted by Wes Hargreaves and Pat Johnston from MSP Corp (powered by Softlanding). Education is an "industry of industries," with K-12 and post-secondaries managing sensitive data, payment systems, and diverse IT infrastructure — all while maintaining open access to information for learning. This discussion will explore how Microsoft's security solutions, included in the **Alberta PML contract**, can help protect academic IT environments. ShareIT members have already received a calendar invite — don't miss this opportunity to enhance your institution's security strategy!

Training & Development Opportunities

For more information on upcoming training and development, visit the ShareIT Professional Development page. For all upcoming events, visit Cybera's event page.