



# SHAREIT QUARTERLY UPDATE

## Q2 | July - September 2024-2025

As we bid adieu to summer and welcome the whirlwind of autumn, we're abuzz with anticipation for what's coming next! Our much-anticipated [2024 Cyber Summit](#) is just around the corner, and this year, we're not just reminiscing about three decades of internet culture; we're diving into how it has shaped Western Canada's digital future. From nostalgic tales of dial-up, to today's streaming marathons, we'll explore how our online interactions have evolved and, of course, share a meme or two along the way!

Since the latter half of the summer, ShareIT has been busy engaging with members from the K-12 and municipality sectors to gather insights on what's working well, what needs improvement, and how we can better serve you. Your insights are our guiding stars! We sincerely thank everyone who took the time to chat with us—your feedback is invaluable as we strive to make meaningful improvements to the program.

Speaking of growth, we're juggling several exciting projects, from cloud services to ERP professional services roster to our revamped telephony agreement. As always, each initiative is designed to enhance our offerings and better support you as members. Thank you for being an integral part of the ShareIT journey, and we look forward to sharing more updates as we move forward.

### Q2 Metrics (July 1 - September 30, 2024)

**\$8.6M**

spending on ShareIT contracts

**\$2.4M**

estimated savings on ShareIT contracts

**83** ShareIT members

### Cumulative (April 2017 - September 30, 2024)

**\$137M** spending

**\$78.2M** estimated savings



## Updates from Shared Procurement

### Procurement Projects in Flight

#### ERP Professional Services



##### STATUS: SERVICE DEVELOPMENT

This agreement will offer a wide array of ERP professional services to support members with platform implementations and ongoing platform maintenance. There are 13 participating members and the estimated posting period is October 2024.

This agreement will be open to all ShareIT members.

#### Telephony v2



##### STATUS: SERVICE DEVELOPMENT

The current contract with [Netagen](#) will expire January 2025. There are seven participating members and the estimated award for v2 is early 2025.

This agreement will be open to all ShareIT members.

#### AWS



##### STATUS: NEGOTIATIONS

We have successfully secured an Enterprise level agreement directly with AWS. We are now working towards establishing an Enterprise Discount Program to negotiate a consortium considerate discount plan.

The current agreement with [Softchoice](#) is still open to all ShareIT members until we have a new agreement in place.

#### eRAS



##### STATUS: EVALUATIONS

Cybera has been working collaboratively with BCNET, OECM & ISI for an electronic research administration system to replace the ROMEO platform. This has been a five stage evaluation process, with an expected award recommendation in December 2024. There are 14 participating members from across the country, with four from Alberta.

## New Procurement Projects Approved for 25/26

### **AudioVisual Hardware v2**

ShareIT is moving forward with the second version of our Audiovisual Hardware agreement, set to launch in December 2024. We will be issuing a call for participation in the RFX working group soon. This new agreement will provide enhanced services, and we encourage active involvement from all interested parties. Further details will be shared soon.

Information on the current agreement with AVI-SPL (ending June 2025) can be found on our wiki [here](#).

### **Enterprise Content Management (ECM)**

*Project is targeted to initiate in April 2025*

The ECM project aims to streamline document management and improve collaboration across the organization. By implementing advanced tools for content creation, storage, and retrieval, ShareIT members will benefit from enhanced efficiency, reduced redundancy, and better compliance with regulatory standards. This initiative will empower teams to access critical information easily, fostering a more productive work environment.

### **Uninterruptible Power Supply (UPS)**

*Project is targeted to initiate in January 2025*

The UPS project is designed to ensure that ShareIT members experience uninterrupted access to vital systems and data. By upgrading power management infrastructure, members will experience enhanced system reliability and minimize downtime during power outages. This initiative will provide peace of mind, knowing that critical operations can continue seamlessly, thereby supporting overall productivity and service continuity.

### **Qualitative Data Analysis**

*Project is targeted to initiate in summer 2025. Market analysis review currently underway.*

The Qualitative Data Analysis project has been greenlit for further exploration by the ShareIT team. This initiative aims to assess and refine our members' capabilities in analyzing non-numerical data, which can provide valuable insights into student and administrative behaviors and preferences. By developing a robust offering in this area, ShareIT members can leverage deep qualitative insights to drive informed decision-making and enhance strategic initiatives.

## Highlights



### **National procurement project recognized by the Canadian Association of University Business Officers**

Cybera was recently honored by the Canadian Association of University Business Officers (CAUBO) for its role in developing a collaborative procurement method focused on inter-organizational knowledge sharing. Recognized during the 2024 Quality and Productivity Awards, Cybera and partners BCNET, OECM, and ISI are working to replace the soon-to-be-phased-out ROMEO system. This approach leverages the expertise and purchasing power of 30 post-secondary institutions, ensuring comprehensive requirements and reducing costs. This initiative highlights the importance of cooperation in securing effective IT solutions for Canadian higher education.



### **Quarterly Cybersecurity Community Call**

Join us for our upcoming Quarterly Cybersecurity Community Call, which is open to all cybersecurity professionals within our membership! This December 12th from 1:30PM to 3:00PM, we'll delve into the critical topic of Third Party Risk and Mitigation. Our panel of experts will discuss strategies for identifying and managing risks associated with third-party vendors, and share valuable insights to help enhance your organization's security posture.

Don't miss this opportunity to engage with your peers and strengthen our collective cybersecurity efforts! If you or someone from your organization would like to be added to the call invitation list [please fill out this form](#).



### **Adobe K-12 Offer - Free Adobe Express**

Adobe Express (formerly Adobe Spark) offers two access options for Canadian K-12 users: [a free Adobe Express for K-12 Education license](#), providing access to Adobe Express Premium at no cost, and a paid Creative Cloud for Education license that includes tools like Photoshop and Illustrator. Individual educators in Canada using Google Workspace for Education can create their own Adobe Express accounts and invite students.



It's not news that schools are under constant threat of cyber attacks. But many IT departments don't have the time, resources or round-the-clock staff to protect all the sensitive data on their complex distributed networks – particularly with operating budgets under pressure.

ISA Cybersecurity has the answer: our Managed Endpoint Detection and Response (MEDR) service powered by SentinelOne Singularity for Endpoint. Our fully managed, cloud-based solution gives you automatic threat detection, malware containment, and data breach protection using next-gen AI that provides superior protection without slowing down your systems. The service is backed by our Canadian team of highly-trained and skilled cybersecurity professionals that watches your systems for suspicious or malicious activity, 24x7x365. We provide detailed, real-time insight to help you understand the nature and extent of potential threats while taking the staffing and admin headaches off your plate. Best of all, ISA Cybersecurity offers rapid deployment and preferred pricing on Managed Endpoint Detection & Response solutions to Alberta post-secondaries and K-12 schools that are members of the ShareIT Program. Learn more at [isacybersecurity.com](https://isacybersecurity.com).

## Training & Development Opportunities

For more information on upcoming training and development visit the [ShareIT Professional Development page](#). For all upcoming events visit [Cybera's event page](#).

### SANS Cybersecurity Training

We are thrilled to announce the successful completion of the ShareIT and SANS Cyber Security Training voucher program! Through this initiative, 11 of our member participants have completed a total of 10 courses, leading to significant professional development and skill enhancement within our community.

This collaborative effort has resulted in over \$70,000 in savings for the ShareIT membership, showcasing the power of collective investment in education and training.